MAY RECONCILIATION

	PROJECTED	ACTUAL	
BASE	18,591	18,591	-
MARLBORO	400	364	(36)
AO PROMOS	50	50	-
Buy Down	800	900	100
MCLANE	500	534	34
B5 PAYBACK	(1,000)	(750)	250
AO	(841)	(132)	709
TOTAL	**18,500**	**19,557**	1,057

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May Projection Reconciliation
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Source: https://www.industrydocuments.ucsf.edu/docs/mpnm0004